

# CTI COMMUNICATIONS LIMITED (ABN 45 071 781 363)

# **2001 ANNUAL REPORT**

.

# CORPORATE DIRECTORY

#### Directors

Paul Hardie Jon O'Callaghan Mark Sumich

# Secretary

Damien Kelly

# **Registered Office**

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# Corporate & Financial Advisor

O'Callaghan & Co Pty Limited Level 2, 1 Altona Street West Perth, Western Australia

# Solicitors

Hardies Lawyers Level 2, 1 Altona Street West Perth, Western Australia

# Share Registry

Security Transfer Registrars Pty Ltd Level 1, 168 Adelaide Terrace East Perth, Western Australia Telephone: (08) 9221 4200

# Auditor

PKF Chartered Accountants & Business Advisers Level 20, 1 York Street Sydney, New South Wales

# ASX Codes

CTC (fully paid ordinary shares)

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# DIRECTORS' REPORT

Your directors present their report on the Company and its controlled entities for the financial year ended 30 June 2001.

# Directors

The names of the directors who held office at any time during or since the end of the year are:

- Mr Paul Hardie (appointed 20 December 2001)
- Mr Jon O'Callaghan (appointed 20 December 2001)
- Mr Mark Sumich (appointed 20 December 2001)
- Mr Michael Barraclough (resigned 20 December 2001)
- Mr Peter Fritz (resigned 20 December 2001)
- Mr David Beddall (resigned 20 December 2001)
- Mr Godfrey Franz (resigned 15 March 2001)
- Mr Bryan Curtin (resigned 15 October 2001)

# Corporate Structure

CTI Communications Limited (**CTI** or **Company**) is a company limited by shares that is incorporated and domiciled in Australia. CTI has prepared a consolidated financial report incorporating the entities it controlled during the year (**Economic Entity**).

#### Principal Activities

The principal activities of the Economic Entity during the financial year involved communications software and hardware development and call centre software and support.

#### **Employees**

The Economic Entity employed 75 employees as at 30 June 2001.

# Significant changes in the State of Affairs

The following significant changes in the state of affairs of the Company occurred during the financial year:

- on 3 July 2000 the Company issued 1,500,000 ordinary shares at an issue price of \$1 each as part consideration for the purchase of CTI Interactive; and
- the Company closed and wrote down the value of its investment in its call centre.

# Results

The net after tax loss taken to account for the year ended 30 June 2001 was a loss of \$17,175,157 (2000: gain of \$353,667). The loss for the period includes a net loss of \$14,151,698 taken to account to adjust assets and liabilities to their realisable value.

# Dividends

No amounts have been paid, declared or recommended by the Company by way of dividend since the commencement of the financial year (2000: \$115,000).

# **Review of Operations**

During the financial year the Economic Entity continued with its primary business of selling and maintaining call centre and telephony products.

# Likely Developments and Expected Results

The Company's specific objectives in the short to medium term are to determine:

- the marketability of ShareCall;
- the potential for development of RMG; and
- the ability of CTI to establish itself as a technology solution provider.

Consistent with the Company's overriding corporate objective (which is to maximise shareholder wealth), and in addition to proceeding with the aforementioned objectives, the Company will evaluate other opportunities on an ongoing basis.

# Events Subsequent to Balance Date

On 8 October 2001, CTI was placed into voluntary administration (Administration).

As a part of the Administration, Planwell Pty Ltd (100% owned subsidiary as at balance date) and a significant proportion of the Company's property plant and equipment were sold to Bryan Curtin (Chairman of CTI at balance date) and Mathew Barnier (a director of Planwall Pty Ltd at balance date) for a total consideration of \$900,000. Other property plant and equipment and CTI's share of its Call Centre business were sold for \$12,798.

On 20 December 2001, CTI entered into a deed of company arrangement (**DOCA**) with the aim of being removed from administration and then being re-structured, re-capitalised and re-quoted on ASX (**Re-organisation**), resulting in the following events occurring on or before settlement of the DOCA (being 1 March 2002):

- CTI was provided with a \$450,000 debt facility to satisfy the claims of creditors and remove CTI from Administration;
- the incumbent board of directors resigned and were replaced by Mr Paul Hardie, Mr Jon O'Callaghan and Mr Mark Sumich; and
- the Company was released from Administration.

Subsequent to settlement of the DOCA, the following events have also occurred (as approved by shareholders on 22 February 2002):

- on 4 March 2002, the issued capital of the Company was consolidated on a 1 for 15 basis, reducing the total number of shares on issue (at that time) to 1,998,193 shares.
- on 15 March 2002, the Company issued the following securities in consideration for the co-ordination and refinancing of the Re-organisation:
  - i) 4,500,000 ordinary shares;
  - (i) 4,500,000 convertible notes;
  - 5,500,000 options expiring on 30 June 2006 exercisable at 5 cents if exercised on or before 30 June 2004 or 10 cents if exercised after 30 June 2004; and
  - iv) 3,000,000 preference shares.
- on 15 March 2002, the Company issued 100,000 options expiring on 30 June 2006 (exercisable at 5 cents if exercised on or before 30 June 2004 or 10 cents if exercised after 30 June 2004) to each of Mr Paul Hardie and Mr Mark Sumich.

On 25 March 2002, the Company lodged a prospectus for the offer of up to 7.5 million Parcels at 25 cents each (with each Parcel comprised of 2 Shares at 10 cents each and 1 Option at 5 cents each) to raise up to \$1,875,000. The minimum subscription for the offer has been set at 5 million Parcels and the offer received shareholder approval on 22 February 2002.

As a result of Administration and the realisation of assets and liabilities at recoverable amount, the financial statements for the period ending 30 June 2001 have been adjusted to reflect their realisable value. The assets of the Company have been written down to values at which they were subsequently realised and liabilities have been adjusted to values in which they were settled for. The net result of these adjustments has caused a loss of \$14,151,698 to be taken to the Statement of Financial Performance for the period ending 30 June 2001. The Statement of Financial Performance provides more detail as to the specific adjustments made to restate the accounts at realisable value.

# **Environmental Regulation and Performance**

The Company's operations are not subject to any significant environmental regulations under either Commonwealth or State legislation.

#### **Directors' Meetings**

The number of meetings of directors held during the year and the number of meetings attended by each director were as follows:

Name of Director	Meetings eligible to attend	Meetings attended	
Bryan Curtin	8	7	
Peter Fritz	8	8	
Michael Barraclough	8	8	
David Bedell	8	8	
Frank Rittano	7	7	
Paul Hardie	-	-	
Jon O'Callaghan	-	~	
Mark Sumich		-	

#### **Committee Membership**

Subsequent to the administration and change of board of directors, the Company has formed no committees of directors. Due to these events, CTI is currently not operational and therefore considers that various committees, including an audit committee are not presently required.

The following table indicates the audit committee that was in place during the year ended 30 June 2001, the number of meetings each member was eligible to attend and the number of meetings attended.

Name of Director	Meetings eligible to attend	Meetings attended
Bryan Curtin	3	3
Peter Fritz	3	3
David Bedell	3	3

#### Information on Directors

The directors of the Company in office at the date of this report are:

#### Paul Hardie - Chairman

Mr Hardie is the Principal of Hardies Lawyers, a boutique law firm which provides corporate and general commercial advice to a number of public and private clients on a wide range of matters including mergers and acquisitions, initial public offerings and other capital raisings, and a variety of Corporations Act and Listing Rules compliance matters.

Prior to establishing his own law practise, Mr Hardie gained extensive experience in the areas of business management, commercial litigation and property law and as part of the mergers and acquisitions team of a large national law firm.

Mr Hardie is admitted as a practitioner of the Supreme Court of Western Australia and the High Court of Australia. He holds a Bachelor of Economics (with a double major in Economics and Marketing) from the University of Western Australia, a Bachelor of Laws from Murdoch University and is currently completing a Graduate Diploma in Applied Finance & Investment (majoring in Investment Management) with the Securities Institute of Australia.

# Jon O'Callaghan - Director

Mr O'Callaghan is the founder and principal of O'Callaghan & Co, a niche corporate advisory practice that services both the resource and technology sectors. Mr O'Callaghan has extensive experience in corporate advisory including capital raisings, stock exchange listings, restructuring, recapitalisations, takeovers, acquisitions, backdoor listings, and negotiating, structuring and executing initial public offerings and corporate transactions. This experience has led to Mr O'Callaghan holding directorships in a number of public companies within both the resource and technology sectors.

Mr O'Callaghan holds a Bachelor of Business from Curtin University, is a member of the Australian Society of Certified Practicing Accountants and the Australian Institute of Company Directors.

# Mark Sumich - Director

Mr Sumich is a former CEO of eTick Limited, which he joined following a career history in the areas of law and commerce. His experience includes Associate Director in the Corporate Finance & Investment Banking Group at PricewaterhouseCoopers. He also has extensive legal experience in corporate and securities law including a number of years with the large Australian commercial law firm Clayton Utz.

Mr Sumich is a Fellow of the Customer Service Institute of Australia and an Associate of the Securities Institute of Australia. He has a Bachelor of Law (Hons) from the University of Western Australia and an MBA from the London Business School.

# Share Options

As at the date of this report, there are 6,033,698 options on issue to take up one ordinary share in the capital of the Company. The options on issue have the following characteristics:

- 66,667 unlisted options exercisable at \$12.30 on or before 31 May 2005;
- 253,697 unlisted options exercisable at \$15.00 on or before 31 May 2005;
- 13,334 unlisted options exercisable at \$7.50 on or before 23 June 2005; and
- 5,700,000 options expiring on 30 June 2006 exercisable at 5 cents if exercised on or before 30 June 2004 or 10 cents if exercised after 30 June 2004.

No options were exercised during the year or to the date of this report.

Options carry no right to participate in pro rata issues of securities to shareholders, unless the options are exercised before the record date for determining entitlements to the relevant pro rata issue.

# **Directors' Interest in Securities**

Name of Director	Post Consolidation Ordinary Shares	Options	Preference Shares
P Fritz	644,472	33,333	-
M Barraclough	88,916	33,333	-
B Curtin	71,293	75,919	-
) Beddall	18,313	-	-
G Franz	13,200	44,445	
P Hardie	•	100,000	-
J O'Callaghan	-	850,000	2,850,000
M Sumich	-	100,000	-

The interests of each director in the share capital of the Company as at the date of this report are:

# **Emoluments of Directors and Executive Officers**

The Board of Directors is responsible for determining and reviewing compensation arrangements for the directors and management. The Board of Directors assess the appropriateness of the nature and amount of the emoluments of such officers on a periodic basis by reference to relevant employment conditions with the overall objective of ensuring maximum stakeholder benefit by retention of a high quality Board and management.

The emoluments of directors who held office during the year were as follows:

#### Parent Entity

Name of Director	Salary	Superannuation Contributions	Total
	\$	Ş	\$
J M Barraclough	193,390	15,471	208,861
G Franz	145,489	11,639	157,128
B Curtin	40,000	3,200	42,200
P Fritz	30,000	2,400	32,400
D Beddall	20,000	1,600	21,600

In addition to salaries paid, other payments were made to companies associated with the above directors in relation to services provided to the Company. These are more fully disclosed in Note 25 of the financial statements.

# **Economic Entity**

Emoluments of directors of the economic entity that are not mentioned above are as follows:

Name of Director	Salary	Superannuation Contributions	Total
	\$	\$	\$
M Barnier	115,162	31,361	146,523

There are no executive officers of the parent entity or the economic entity who are not directors as listed above.

#### Indemnification and Insurance of Directors and Officers

The Company paid a fee of \$10,000 to provide Directors and Officers Liability Insurance for the directors of the Company. This policy covered the year ended 20 June 2001, when no further insurance was taken out.

#### Corporate Governance

In recognising the need for the highest standards of corporate behaviour and accountability, the directors support and have adhered to the principles of corporate governance. The Company's corporate governance statement is contained in the section of this report entitled "Corporate Governance Practices".

Signed in accordance with a resolution of directors.

-P. 1An

Paul Hardie

Chairman

Signed at Perth on 17 May 2002

# STATEMENT OF FINANCIAL PERFORMANCE

For the year ended 30 June 2001

		Consolidated		Company	
		2001	2000	2001	2000
	Note	\$	\$	\$	5
Revenues From Ordinary Activities	2	11,457,926	7,281,619	5,128,876	4,965,869
Cost of Sales		(5,480,143)	-	(1,962,858)	-
Borrowing costs		(18,215)		(13,725)	
Depreciation and amortisation expense		(248,637)		(160,701)	
Amortisation of goodwill		(473,250)		(96,658)	
Payroll related costs		(5,743,900)		(3,464,271)	
Other Expenses From Ordinary Activities	3	(2,647,172)	•	(1,225,847)	-
Net Loss Recorded to Write Down Assets and Adjust Accounts to Realisable Value	4	(13,836,026)	-	(14,707,517)	-
Profit / (Loss) From Ordinary Activities Before Income Tax Expense		(16,989,416)	748,784	(16,502,701)	295,979
Income Tax (Expense) / Benefit Relating to Ordinary Activities	5	129,931	(395,117)	-	(233,352)
Profit From Ordinary Activities After Income Tax Expense	-	(16,859,485)	353,667	(16,502,701)	62,627
NET PROFIT / (LOSS) ATTRIBUTABLE TO MEMBERS OF CTI COMMUNICATIONS	-	64			
LIMITED	-	(16,859,485)	353,667	(16,502,701)	62,627
TOTAL CHANGES IN EQUITY OTHER THAN THOSE RESULTING FROM TRANSACTIONS	_				
WITH OWNERS AS OWNERS	18	(16,859,485)	353,667	(16,502,701)	62,627

The statement of financial performance should be read in conjunction with the accompanying notes

# STATEMENT OF FINANCIAL POSITION

# As at 30 June 2001

	Солзо		ated	Company	
		2001	2000	2001	2000
	Note	Ş	Ş	\$	Ş
Current Assets	*****				
Cash	6	160,706	3,024,809	15,646	2,534,661
Receivables	7	4,231,751	2,923,320	1,533,713	1,581,108
Inventory	B	25,196	291,600	-	291,600
Other	ĝ	618,200	647,626	-	224,431
Property Plant and Equipment	10	316,691	•	110,000	*
Investments	11	•	•	800,000	-
Intangible Assets	12	1,049,929	•	*	
Deferred Tax Assets	5a	112,859			
Total Current Assets		6,515,332	6,887,355	2,459,359	4,631,800
Non-Current Assets					
investments	11	•	-	-	12,362,430
Property Plant & Equipment	10		478,011	-	276,771
Intangibles	12		12,653,005	-	-
Deferred Tax Assets	Бa	-	56,336		30,342
Total Non-Current Assets		· · · · · · · · · · · · · · · · · · ·	13,187,352	*	12,669,543
Total Assets		6,515,332	20,074,707	2,459,359	17,301,343
Current Liabilities					
Payables	13	4,748,227	3,269,543	2,418,425	2,452,478
Interest Bearing Liabil(ties	14	74,577	127,069		160,000
Provisions	15	554,561	113,662	438,543	77,610
Current Tax Liabilities	5a	291,176	324,786	131,51Z	237,381
Other	4t	1,441,655	1,250,301		-
Total Current Liablildes	_	7,110,195	5,085,361	2,988,479	2,867,669
Non-Current Liabilities					
Interest Bearing Liabilities	14	•	107,919	-	-
Provisions	15		12,827	+	-
Deferred Tax Liabilities	5a	-	143,886		-
Total Non-Current Liabilities	_	-	264,632		•
Total Liabilities		7,110,195	5,349,993	2,988,479	2,867,669
Net Assets		(594,864)	14,724,714	(529,120)	14,433,674
Equity	_				
Contributed Egulty	17	15,658,563	14,118,656	15,658,563	14,118,656
Retained Profits (Accumulated Losses)	18	(16,253,427)	606,058	(16,187,684)	315,018
Total Equity		(594,864)	14,724,714	[529,120]	14,433,674

The statement of financial position should be read in conjunction with the accompanying notes

# STATEMENT OF CASH FLOWS

For the year ended 30 June 2001

		Consolidated		Company	
		2001	2000	2001	2000
	Note	\$	\$	\$ ·	\$
Cash Flows from Operating Activities		******	######################################	<u>5199-MONTINA AND AND AND AND AND AND AND AND AND A</u>	***************************************
Receipts from customers		10,018,714	5,991,202	3,685,071	3,200,283
Payment to Suppliers and Employees		(10,816,480)	(6,681,785)	(4,471,014)	(3,471,746)
nterest Received		30,787	52,801	10,239	51,128
Borrowing costs		(18,215)	(1,643)	(13,725)	(1,643)
ncome tax paid	_	(104,088)	(162,289)	<b>L</b>	<u></u>
Net Cash Flows Used in Operating Activities	20(b)	(889,282)	(801,714)	(789,429)	(221,978)
Cash Flows from Investing Activities			······	· · · · · · · · · · · · · · · · · · ·	
Proceeds from sale of property, plant and equipment		-	30,295		-
Proceeds from sale of investments		-	4,402	-	-
Purchase of Property Plant and Equipment		(354,317)	(321,626)	(269,493)	(283,472)
Purchase of Business		(1,500,000)	(2,475,911)	(1,500,000)	(3,126,000)
loans repaid by other entities			(16,508)	•	
Net Cash Flows Used in Investing Activities		(1,854,317)	(2,779,348)	(1,769,493)	(3,409,472)
Cash Flows from Financing Activities		, , , , , , , , , , , , , , , , , , ,			
Proceeds from Issue of Shares		-	5,830,300	-	4,556,513
(Payment)/refund of Share Issues Costs		39,907	(799,144)	39,907	-
Proceeds from borrowings		-	100,000	-	100,000
Repayment of borrowings		(160,411)	(34,883)	-	
Dividends paid by parent company			(115,000)	-	(115,000)
Net Cash Flow from Financing Activities	_	(120,504)	4,981,273	39,907	4,541,513
Net Increase/(Decrease) in Cash Held		(2,864,103)	1,400,211	(2,519,015)	910,063
Add Opening Cash Brought Forward		3,024,809	1,624,598	2,534,661	1,624,598
Closing Cash Carried Forward	20(a)	160,706	3,024,809	15,646	2,534,661

The statement of cash flows should be read in conjunction with the accompanying notes

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS

### 1. Summary of Significant Accounting Policies

The significant accounting policies, which have been adopted in the preparation of this financial report, are:

#### (a) Basis of Accounting

The financial report is a general purpose financial report which has been prepared in accordance with the Accounting Standards, Urgent Issues Group Consensus Views, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001.

Due to CTI Communications Ltd entering voluntary administration on 8 October 2001, the basis of accounting has been varied from prior years. The consolidated entity continued to trade up until the date of administrator appointment, whereby the administrators ceased trading and began realising the assets and liabilities of the parent entity.

The Administrators recovered all possible debtors and attempted to recover some of the value of the parent entity's investments and property, plant and equipment. Planwall Pty Limited (**Planwall**) (100% owned subsidiary as at balance date) and a significant proportion of the Company's property plant and equipment were sold to a related party by the administrators for a total consideration of \$900,000. Other property plant and equipment and CTI's share of its Call Centre business were sold for \$12,798. No value was recovered from the other investments of the parent entity.

As a result of this realisation of assets subsequent to balance date, the financial statements for the period ended 30 June 2001 have been adjusted to reflect the value in which assets were realised. Losses have been taken to the Statement of Financial Performance for amounts that assets were written down.

Secured creditors admitted and approved by the Administrators were paid out the full amount due. Unsecured creditors admitted and approved by the administrators received a dividend payout of 24.86 cents in the dollar.

As a result of this settlement of creditors at amounts lower than historical cost, the value at which creditors have been recorded in the financial statements has been adjusted to reflect the value in which creditors were realised subsequent to balance date. As a result of writing creditors back to their realisable value, a credit has been taken to the Statement of Financial Performance to record the decrease in outgoings for the amount that payment to creditors was reduced.

As Planwall was sold as a going concern, the assets and liabilities in the books of the Economic Entity have been recorded at cost and adjusted to reflect recoverable amount where necessary. The goodwill on consolidation relating to the purchase of Planwall has been written off in line with the write down of the investment in Planwall in the books of the Economic Entity.

As the assets and liabilities of the parent and economic entity are all realised within 12 months of balance date, all assets and liabilities have been classified as current for the reporting period ending 30 June 2001.

These accounting policies have not been applied consistently with the previous period as the comparative figures for the year ended 30 June 2000 have been prepared on a going concern basis, where a historical cost method of accounting was considered appropriate.

#### (b) <u>Principles of Consolidation</u>

The consolidated accounts comprise a consolidation of the financial statements of the Company, being the parent entity and its controlled entities.

The accounts of controlled entities are prepared for the same reporting period as the parent entity. However, accounting policies applied by the parent and one of the subsidiary entities vary. The accounts of this subsidiary, Planwall, have been prepared on a going concern basis as opposed to the realisable value basis of the parent entity, as described above.

The balances and effects of transactions, between controlled entities included in the consolidated financial statements have been eliminated.

#### (c) <u>Investments</u>

The value of shareholdings in controlled entities have been written down to values that they were realised subsequent to balance date. This has resulted in the value of the investment in Planwall being written down to the price at which the investment was sold during administration and the value of the remaining investments being written off due to no realisable value upon administration.

#### (d) <u>Trade and other receivables</u>

Trade receivables of the parent entity have been written off to the Statement of Financial Performance to the extent that they were not collected subsequent to balance date. Trade receivables of Planwall have been recorded at historical cost and provided for as necessary.

Receivables from related parties are recognised and carried at recoverable amounts where those amounts were received subsequent to balance date. Interest is taken up as income on an accrual basis to the extent that it was recoverable at balance date.

#### (e) <u>Property, Plant and Equipment</u>

Property, plant and equipment of the parent entity have been written down to the values that they were realised at subsequent to balance date. The property, plant and equipment of Planwall have been recorded at cost less accumulated depreciation and when the carrying value exceeds recoverable amount, the excess has been written off to the Statement of Financial Performance.

The following depreciation rates have been applied during the period on a strait line basis:

	2001	2000
Leasehold improvements	3-20%	3-20%
Office equipment - computers	60%	60%
Furniture and fittings	20%	20%
Motor vehicles	22.5%	22.5%

# (f) <u>Deferred Expenditure</u>

Where expenditure has been incurred to bring future revenues to the Company, that expenditure is capitalised until such time that the revenues are earned. The expenditure is taken to the Statement of Financial Performance in the same period that the related revenues are.

Deferred expenditure is only capitalised to the extent that it is beyond reasonable doubt that revenues of at least the capitalised balance will result in the future.

# (g) <u>Goodwill</u>

Goodwill is recorded as the excess of purchase consideration over net tangible assets acquired during an acquisition. Goodwill has been amortised over a life of 20 years during the financial year.

Goodwill has been written down to recoverable amount at the end of the reporting period.

# (h) <u>Trade and other payables</u>

Liabilities and trade creditors of the parent entity have been adjusted to values that they were settled for subsequent to balance date. Secured creditors were settled in full and unsecured creditors were either settled or partly settled during the period that the Company continued trading, or settled for the creditors dividend payout rate of 24.86 cents in the dollar.

Liabilities and trade creditors of Planwall have been recorded at cost due to the sale of the investment as a going concern. The liabilities and trade creditors of the remaining subsidiaries were written down to recoverable amount consistently with the parent entity.

Where liabilities have been settled at an amount lower than cost, the decrease in outgoing has been taken to the Statement of Financial Performance as a credit. The aggregate of these amounts have been disclosed on the face of the Statement of Financial Performance.

Payables to related parties have also been adjusted to realisable values. Interest, when charged by the lender, is recognised as an expense on an accruals basis to the extent that the interest charge will be paid.

# (i) <u>Employee entitlements</u>

The provision for employee entitlements includes:

#### Annual leave

The amount of annual leave due and payable as at balance date has been included as a provision for employee entitlements. The provision has been calculated on nominal amounts based on current wage and salary rates and includes related on costs.

#### Long Service Leave

The employee entitlements provision includes the present value of estimated future cash outflows in relation to long service leave that has been earned by employees at balance date. The present values of estimated long service leave payments takes into account expected increases in wage and salary rates and related on costs.

# Severance and Redundancy entitlements

Upon administrator appointment subsequent to balance date, many staff of the Company were made redundant and received redundancy or severance payouts. The actual value of these payouts has been recorded as an expense for the period ending 30 June 2001 and is payable as at balance date.

# (j) <u>Taxation</u>

The parent entity has not bought tax benefits arising from reporting a loss for the period to account as it is not considered virtually certain that they will be recovered. Future income tax benefits resulting from timing differences have also not been bought to account as the recovery of the benefit is not considered beyond reasonable doubt.

Planwall has recognised the future income tax benefit arising from timing differences as recoverability is considered beyond reasonable doubt, however, Planwall have not recognised

tax benefits arising from recording a loss for the period as recoverability is not considered virtually certain.

Income tax payable and deferred income tax payable has been recorded at the value in which it was settled for in the parent entity and all subsidiaries except Planwall, where it has been recorded on a cost basis due to sale of the investment as a going concern.

#### (k) Statements of Cash Flows

Cash for the purposes of the statements of cash flows includes cash on hand, at banks and bank bills.

#### (I) <u>Revenue Recognition</u>

Revenue is recognised to the extent that it is probable that the economic benefit will flow to the entity and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

#### Sales Revenue

Sales revenue is generated from software sales, hardware sales, maintenance contracts and repairs of systems already installed.

Software sales revenue is recognised (net of returns, discounts and allowances) on an individual project basis using the percentage of completion method and represents contracts completed during the year and contracts in progress at year-end.

#### Maintenance Revenue

Maintenance revenue is recognised over the term of the contract, bringing revenue to account as the life of the contract passes.

#### Interest

Control of a right to receive consideration for the provision of, or investment in, assets has been attained.

#### Sale of assets other than goods

Control of the asset has passed to the buyer.

#### (m) <u>Leases</u>

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### (n) <u>Share Capital</u>

Ordinary share capital is recognised at the fair value of the consideration received by the Company. Any transaction costs arising from the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

# (o) Earnings per share

Basic earnings per share is determined by dividing the operating profit after tax and after preference dividends by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share is determined by dividing the operating profit after tax and after preference dividends adjusted for the effect of earnings on potential ordinary shares, by the

weighted average number of ordinary shares (both issued and potentially dilutive) outstanding during the financial year.

#### (p) <u>Comparatives</u>

Under AASB 1018 - Statement of Financial Performance, AASB 1034 - Financial Report Presentation and Disclosure, and AASB 1026 - Statement of Cash Flows, the accounts require the disclosure of information for the preceding corresponding financial period.

Comparatives have been prepared on a going concern basis as outlined in part (a) of Note 1.

Certain comparative financial information relating to the Statement of Financial Performance and the Notes referenced thereto have not been included in the financial statements. The Company has elected not to restate certain comparative financial information in accordance with AASB 1034 - Financial Report Presentation and Disclosures. This standard allows such when an entity has applied a superseded version of an accounting standard in the preceding corresponding reporting period, where that standard did not require disclosure of such information.

#### (q) Foreign currency transactions

Transactions in foreign currencies of the entity within the consolidated entity are converted to local currency at the rate of exchange ruling the date of the transaction.

Amounts payable to and receivable by the entities within the consolidated entity that are outstanding at the balance date and are denominated in foreign currencies have been converted to local currency using rates of exchange ruling at the end of the financial year.

		solidated	Com	bany
11-4-	2001	2000	2001	2000
Note	\$	\$	\$	\$

# 2. Revenue from Ordinary Activities

11,427,139	7,215,760	4,842,704	4,914,741
-	-	275,933	*
30,787	65,859	10,239	51,128
11,457,926	7,281,619	5,128,876	4,965,869
	30,295	-	-
	30,787 11,457,926	<u>30,787</u> <u>65,859</u> 11,457,926 7,281,619	- 275,933 30,787 65,859 10,239 11,457,926 7,281,619 5,128,876

# 3. Expenses

Included in the loss from ordinary activities before income tax are the following expenses:

Included in the loss from ordinary activities before income tax are the following expenses:

Operating Expenses				
Audit & Accounting	(282,215)		(235,574)	-
Marketing, Advertising & Promotions	(268,643)	-	(134,018)	-
Rent	(449,985)	-	(170,100)	
Travel & Accommodation	(519,116)	-	(285,512)	
Other Expenses	(1,127,213)	-	(400,643)	•
Total Operating Expenses	(2,647,172)	-	(1,225,847)	

# 4. Net Loss Recorded to Write Down Assets and Adjust the Accounts to Realisable Value

Revenue booked due to revaluation of creditors to recoverable amounts	1,708,099	1,708,099	-
Revenue booked due to unearned income being written back	104,718	104,718	
Expenses booked due to revaluation of debtors to recoverable amounts	(1,529,247)	(1,529,247)	-
Expenses booked due to revaluation of inventory to recoverable amounts	(175,200)	(175,200)	-
Write off goodwill	12 (13,390,332)	- (2,699,394)	-
Expenses booked due to revaluation of investments to recoverable amount		(11,562,430)	-
Expenses booked due to providing for redundancy costs	(287,063)	(287,063)	
Expenses booked due to revaluation of PPGE to recoverable amounts	(267,000)	(267,000)	-
Net Loss Attributable to Restating Accounts at Recoverable Amount	(13,836,026)	- (14,707,517)	-

		Consol	idated	Company		
	Note	2001 \$	2000 \$	2001 \$	2000 \$	
Income Tax						
The prima facie tax oper statements as follows:	rating results	differs from	the income	tax provided	in the financi	
Prima facie income tax (benefit) from ordinary activities calculated at 34% (2 36%) Add tax effect of:	000:	(5,732,225)	269,562	(4,950,810)	106,552	
non-deductible write-off purchased goodwill		4,017,100	123,545	809,818	123,545	
non-deductible write-off of investme other non-allowable items	nt	-	- 7,160	3,468,729 28,997	- 1,470	
adjustment to future income tax ber and provision for deferred income ta change in company tax rate to 30% ( 34%) Less tax effect of:	x for	15,047	8,015		(5,814)	
adjustment to future income tax ber and provision for deferred income ta change in company tax rate to 30% ( 34%)	x for	(14,367)	(8,464)			
Future income tax benefits not bought account	to	1,584,514	<u> </u>	643,266		
Income tax expense (benefit) attributa operating profit and before income tax		(129,931)	395,117	·	233,352	
Deferred Tax Assets and	<u>Liabilities</u>					
Current tax payable Provision for deferred income tax - non-	current	291,176	324,786 143,886	131,512	237,381	
		291,176	468,672	131,512	237,381	
Deferred lax assels		112,859	56,338	-	30,342	

# (b) Income Tax Losses

Future income tax benefits arising from tax losses of the consolidated entity are not brought to account at balance date as realisation of the benefit is not regarded as virtually certain.

Future income tax benefit will only be obtained if:

- future assessable income is derived of a nature and of an amount sufficient to enable each benefit to be realised;
- the conditions of deductibility imposed by tax legislation continue to be complied with; and
- no changes in tax legislation adversely affect the consolidated entity in realising the benefit.

				Consolidated		Company
		Note	2001 \$	2000 \$	2001 Ş	2000 \$
-			4	÷	¥	÷
	Cash					
	at bank		70,133	3,024,809	15,646	2,534,661
	i deposit		90,573	-	+	-
Tota	l Cash		160,706	3,024,809	15,646	2,534,661
•	Receivables					
Trad	e debtors		4,071,245	2,633,925	1,433,713	989,526
Othe	r debtors		160,506	230,400	100,000	100,261
Amo	unts receivable from:					
W	holly owned subsidiaries		•	-	-	481,321
	her related parties		•	48,995	•	-
Dh	rector related entities		-	10,000	•	10,000
Tota	I Receivable		4,231,751	2,923,320	1,533,713	1,581,108
i)	Foreign Currency Receivab	le				
Que	ent receivables not effectively hedged:					
	itted States Dollars		1,433,615	-	1,148,096	-
					<u></u>	
•	Inventory		÷			
love	ntory - Work in Progress		123,244	291,600		291,600
	ss: Provision for inventory		(98,048)		-	
Tota	l inventory		25,196	291,600	<u> </u>	291,600
•	Other Assets					
Dafa	rred maintenance expenditure		525,781	392,122		-

	618,200	647,626	· · ·	224,431
Prepayments	6,886	255,504	•	224,431
Deferred training expenditure	85,533	-	-	•
Deferred maintenance expenditure	525,781	392,122	•	-

				Consolidated		Company
		Note	2001	2000	2001	2000
			\$	\$	\$	\$
	Property Plant and Equipm	ient				
	Property					
	Leasehold improvements at realisable value (2000: cost)	42	,003	136,888	-	94, <b>88</b> 5
	Accumulated amortisation		,000)	(10,149)	-	(10,149)
	Total leasehold improvements	28	,003	126,739	÷	84,736
	Plant and Equipment					
	Plant, hardware and Other equipment at					
	realisable value (2000: cost)	106	,260	253,167	106,260	175,085
	Accumulated deprectation		-	(82,780)	+	(32,319)
	Total Plant, Hardware and Other Equipment	106	,260	170,387	106,260	142,766
	Office furniture and fixtures at realisable					
	value (2000; cost)		,096	100,989	3,740	53,916
	Accumulated depreciation		,517)	(29,992)		(4,647)
	Total furniture and fixtures	120	,579	70,997	3,740	49,269
	Motor vehicles at realisable value (2000: cost}	54 <i>6</i> 1	,776	213,595		
	Cost) Accomulated deprectation		,927)	(103,708)		
	Total Motor Vehicles		,849	109,888	•	
	Total Plant and Equipment	288	,68B	351,272	110,000	192,035
	Total Property Plant and Equipment	316	,691	478,011	110,000	276,771
1)	Property Plant and Equipm	ent				
-7						
	Leasehold improvement					
	Carrying value at beginning of period		,739		84,736	
	Amortisation during the period		,094)		(5,531)	
	Write down to realisable value		,642) ,003		(69,642)	
	Plant hardware and other equipment					
	Carrying value at beginning of period	170	,387		142,766	
	Additions		,390		196,011	
	Amortisation during the period		,233)		(149,233)	
	Write down to realisable value	(83	1,284)		(83,284)	
		106	,260	-	106,260	
	Office furniture and fixtures					
	Carrying value at beginning of period		1,997		49,269	
	Additions		,107		73,482	
	Amortisation during the period		1,155)		(4,937)	
	Write down to realisable value		9,370) 1,579		(114,074) 3,740	
	Motor vehicles					
	Carrying value at beginning of period	109	,868			
			1,820		-	
	Additions					
	Additions Amortisation during the period		1,155)		•	
		(40			-	

	Consolidated		Consolidated		Consolidated		. Comj	ipany	
NI_6_	2001	2000	2001	2000					
Note	S	\$	Ś	5					
 	\$	\$	\$						

# 11. Investments

12.

13.

Subsidiaries at cost	-	-	12,362,430	12,362,430
Less: Write down	-	•	(11,562,430)	•
Total Investments	•	+	800,000	12,362,430
		·····		

# (a) Interests in Subsidiaries

The following are entities controlled by the Company as at 30 June 2001, these entities have been included in the consolidated accounts of the Economic Entity. The financial year end of the controlled entities is the same as that of the Company.

Name	Country of Incorporation		-	ares held by ted entity	Ordinary shares held by parent entity	
			2001	2000	2001	2000
			%	<u>%</u>	\$	\$
Planwall Pty Limited	Austral	lia	100	100	1	1
TCG Mega Systems Pty Limited	Austral	lía	100	100	1	1
ShareCall Card Technologies Pty Limited	Austral	lia	100	100	1	1
Intangible Assets						
Research and Development at cost	475,368	47	5,368	-		
Less: Written off	475,368					-
	•	47	5,366	-		-
Soodwill at cost	14,913,511	12,25	9,637	2,796,381		343,510
Less: Accumulated amortisation	473,250	8	2,000	95,987		329
Less: Written off	13,390,332			2,699,394		343,181
Total Intangibles	1,049,929	12,65	3,005	*		-
Payables						
Unsecured Liabilities						
Trade creditors	4,229,350	2,78	2,767	2,305,619	2,	103,296
Sundry creditors	488,877	46'	7,279	112,806		244,182
Amounts payable to:						
Other related parties			•	-		105,000
Director related entities	30,000	1	7,497	-		-
Total Payable	4,748,227	3,26	9,543	2,418,425	2,	452,478

# (a) Foreign Currency Payables

Current liabilities not effectively hedged:				
United States Dollars	2,381,059	1,340,540	1,056,691	637,182

.....

		(	Consolidated		Company
	Note	2001	2000	2001	2000
	NULC	\$	\$	\$	<u>Ş</u>
4. Borrowings					
Current					
Unsecured liabilities - Director related entity		•	100,000	*	100,000
Lease and Hire Purchase liabilities secured		74,577	27,069	•	
Non-Current					
Lease and Hire Purchase liabilities secured		-	107,919	•	•
Director related entities		-	-	-	-
Total Payable		74,577	134,988		100,000

Hire purchase and leased assets are provided as security for those hire purchase and lease agreements.

# 15. Provisions

Current				
Employee Entitlements	554,561	113,662	438,543	77,810
Non-Current				
Employee Entitlements	-	17,827	-	•
Total Provisions	554,561	126,489	438,543	77,810
	· · · · · · · · · · · · · · · · · · ·			

# 16. Other Liabilities

Income in advance	1,441,655	1,250,301	-	-
Total Payable	1,441,655	1,250,301		-

		****	Con	solidated	Сотралу		
		Note	2001 \$	2000 \$	2001 \$	2000 \$	
17.	Contributed Equity	4					

Paid-up Capital				
29,969,580 (2000 - 28,469,580) fully paid				
ordinary shares	15,658,563	14,118,656	15,658,563	14,118,656
	·			

# (a) Issued Capital

		2001		2000	
	Note	Number of shares	\$	Number of shares	\$
At the beginning of the financial year - Shares issued during the year:		28,469,580	14,118,656	BOØ	8
issued for the acquisition of the telephony business from Trilogy Business Systems Pty Ltd	I.	1,500,000	1,500,000		
Issued to existing shareholders				10,000,000	100,000
Issued for the acquisition of TCG Mega Systems Pty Ltd				7,000,000	5,740,000
Issued for the acquisition of Planwall Pty Ltd				3,400,000	3,400,000
400,000 issued for the acquisition of 50% of ShareCall Technologies Pty Ltd				400,000	400,000
issued to employees and key advisers				1,938,480	22,135
issued to the public in terms of a Prospectus dated 28 April 2000 Public share (ssue (costs)/refund			39,907	5,730,300	5,730,300 (1,273,787
At the end of the financial year -		29,969,580	15,658,563	28,469,580	14,118,656

i. - On 3 July 2001 1,500,000 shares were issued as part consideration for the acquisition of the telephony business division from Trilogy Business Systems Pty Ltd.

# (b) Terms and Conditions of Contributed Equity

#### Share Options

The Company had established an employee share option plan (**Old ESOP**) which was replaced by a new employee share option plan (**New ESOP**) on 22 February 2002. All employees were entitled to participate in the Old ESOP as selected by the board and all options issued under the Old ESOP have since expired. No options have been issued under the New ESOP.

Participants who were granted options under the Old ESOP were entitled to exercise one-third after 12 months, further one-third after 24 months and the remaining one-third 36 months after the grant date, at a price equal to the market price of the shares at the time the options were granted plus one cent. Share issued upon the exercise of the options will rank pari passu with all existing ordinary shares of the Company from the date of issue.

The total number of shares that were able to be issued to employees in respect of which options have been granted under the Old ESOP and which were not exercised or lapsed were not at any time to exceed 5% of the Company's total issued ordinary share capital at that time.

Options carry no right to participate in pro rata issues of securities to shareholders, unless the options are exercised before the record date for determining entitlements to the relevant pro rata issue.

		solidated	Comp	
Note	2001	2000	2001	2000
	\$	\$	\$	\$

#### **Ordinary Shares**

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held.

Ordinary shares are entitled to one vote, either in person or by proxy, at a meeting of the company.

# **Convertible Notes**

Convertible notes will participate in any rights issues to ordinary shareholders. Shares issued pursuant to a conversion of a convertible note shall rank, from the date of issue pari passu with existing shares in all respects. If the Company is wound up, each convertible note carries the right to payment of an amount to its face value, in priority to any payment or other distribution on any security.

# 18. Retained Profits/Accumulated Losses

Opening retained profits	606,058	367,391	315,018	367,391
Profit/(loss) for the period	(16,859,485)	353,667	(16,502,701)	62,627
Divided paid	-	115,000	*	115,000
	(16,253,427)	606,058	(16,187,683)	315,018

# 19. Earnings per Share

	2001 cents per Share	2000 cents per Share
Basic earnings per share	(57.3)	2.7
Weighted average number of ordinary share on issue used in the calculation of basic earnings per share	29,957,251	11,140,430

Diluted earnings per share are not shown as the options on issue are deemed not to have a dilutive effect.

	Con	solidated	Com	οάπν
 Note	2001 \$	2000 \$	2001 \$	2000 \$

# 20. Notes to the Statement of Cash Flows

### (a) Reconciliation of Cash

For the purpose of the Statement of Cash Flows, cash includes cash on hand and at bank and short term deposits, at call, net of outstanding bank overdrafts. Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:

	Cash on Hand and at Banks Closing Cash Balance	160,706 160,706	3,024,809 3,024,809	<u>15,647</u> 15,647	<u>2,534,661</u> 2,534,661
(b)	Reconciliation of operating result and in	come tax to th	ne net cash fr	om operating	activities
	Operating (Loss) after income Tax Non-Cash Items	(16,859,485)	353,667	(16,502,701)	62,627
	Amortisation	473,250	89,732	96,658	7,732
	Depreciation	248,637	59,796	160,701	44,505
	Movement in taxes payable	(234,019)	(23,981)	(75,527)	(1,552)
	Creditors written back	(1,708,099)	•	(1,708,099)	-
	Unearned Income written back	(104,718)	-	(104,718)	
	Bebtors written off	1,529,247	-	1,529,247	
	Inventory written off	175,200		175,200	
	Write off goedwill	14,238,195	-	3,020,274	-
	Investments written off	-	-	11,562,430	
	PP&E written off	257,000	-	267,000	
	Changes in Asset and Liablifities				
	Decrease / (Increase) in Receivables	(1,308,431)	(2,172,361)	47,395	(1,053,157)
	Increase in prepayments	29,426	(647,626)	224,431	(224,431)
	Decrease / (Increase) in inventories	266,404	(210,800)	291,600	(210,800)
	increase in trade creditors and accruals	1,478,684	1,756,236	(34,053)	1,240,457
	Increase in Provisions	428,072	70,362	360,733	34,510
	Other liabilities	191,354	(76,739)	(100,000)	(59,242)
	Net Cash Flow (used in) Operating Activities	(889,282)	(801,714)	(789,429)	(159,351)

# (c) <u>Financing facilities available</u>

At balance date, there were no financing facilities available to the Company.

#### (d) Non-Cash Financing and Investing Activities

On 3 July 2000 the Company acquired the telephony business division from Trilogy Business Systems Pty Ltd for a total consideration of \$3.0 million. The consideration was made up of \$1.5 million in cash and the issue of 1,500,000 shares.

The assets and liabilities acquired upon this acquisition include:

\$
592,397
175,200
57,959
118,045
2,796,381
3,739,982
(739,982)
3,000,000
-

and a second				
	Con	solidated	Com	
Nata	2001	2000	2001	2000
Note	\$	\$	\$	\$

#### 21. Financial Instruments

The economic entity's accounting policies, including the terms and conditions of each class of financial asset, financial liability and equity instrument, both recognised and unrecognised at balance date, are as follows:

# (a) <u>Financial Assets</u>

Receivables are carried at realisable value, being cost written down to the extent that they are not subsequently received.

#### (b) Financial Liabilities

Accounts payable, accruals, and provisions have been recorded at the value that they were subsequently settled for.

# (c) Interest Rate Risk

The consolidated entity's exposure to interest rate risks and the effective interest rates of financial assets and financial liabilities, both recognised and unrecognised at the balance date, are as follows:

Financial Instruments	Fixed Inter	rest Rate	Non-intere	st Bearing	Total Carrying Amount as per the Statement of Financial Position		Weighted Average effective interest rate	
	2001 \$	2000 \$	2001 \$	2000 \$	2001 \$	2000 \$	2001%	2000 %
Financial assets								
Cash	90,573	-	70,133	3,024,809	160,706	3,024,809	2.8%	-
Receivables	-	-	4,231,751	2,923,320	4,231,751	2,923,320	N/A	N/A
Financial liabilitíes	74,577	134,988		•	74,577	134,988	8.13%	8.13%
Accounts payable	-	-	4,748,227	3,269,543	4,748,227	3,269,543	N/A	N/A

#### (d) Recognised Financial Instruments

Cash, cash equivalents, and short term investments

The carrying amount approximates fair value because of their short term to maturity.

# **Receivables and payables**

The carrying amount approximates recoverable amount.

# (e) Credit Risk Exposure

The consolidated entity's maximum exposures to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the Statement of Financial Position.

			Consc	lidated	Compi	any
		Note	2001 \$	2000 \$	2001 \$	2000 \$
22.	Remuneration of Directors					
	Income paid or payable to all directors of each entity in the economic entity by the entitles of which they are directors and any related parties		<b>544,07</b> 1	185,248		
	Income paid or payable to all directors of the parent entity in the economic entity by the parent entity and any related parties		-	-	428,879	144,9

The number of directors of the Company or related entities whose total income falls within the following bands:

	No.	No.	No.	No.
\$0 - \$9, <del>99</del> 9	-	3	-	3
\$10,000 - \$19,999	1	•	1	•
\$30,000 - \$39,999	1	1	1	1
\$40,000 - \$49,999	1	-	1	•
\$110,000 - \$119,999	1	2	-	1
\$140,000 - \$149,000	1	•	1	~
\$190,000 - \$199,000	1	<u>بر</u>	1	~

#### 23. Auditor's Remuneration

Amounts charged and received by the auditors of the Company:

	(	THE REPORT OF TH	MARKADOMINI SANTA NANANA MANANA MANANA	7.5 ft. 115 ft.
Total Paid	16,279	33,157	16,279	33,157
Amounts relating to the above fees not paid due to the administration	45,091	16,843	45,091	16,843
Total	61,370	50,000	61,370	50,000
Other Services in Relation to the Entity and any Other Entity in the Consolidated Entity	6,370	20,000	6,370	20,000
Audit or review of the Financial Report of the Entity and any Other Entity in the Consolidated Entity	65,000	30,000	55,000	30,000

#### 24. Segment Information

During the year, the Company and its controlled entities operated primarily in the telecommunications industry and in Australia.

# 25. Contingent Liabilities

At balance date legal action had been instigated against the Company, subsequently, the parties to the claim decided not to further the action.

Due to the execution of the DOCA subsequent to balance date, it is expected that no other contingent liabilities exist.

# 26. Related Party Disclosures

The directors of CTI during the financial year were: Mr Michael Barraclough, Mr Peter Fritz, Mr David Beddall, Mr Godfrey Franz and Mr Bryan Curtin.

(a)

(b)

itities: ed with Mr Peter 71,072 - 145,607 - ed with Mr John A		2001 \$ are Mr Paul Ha 71,072	45,000 86,035 1,511 104,850 30,000	
of the Direc <b>Itities:</b> ed with Mr Peter 71,072 - 145,607 - ed with Mr John <i>J</i>	Fritz 45,000 86,035 1,511 104,850 30,000 Michael Barracloug 97,880	are Mr Paul Ha 71,072 145,607	rdie, Mr Jo 45,000 86,035 1,511 104,850 30,000	
itities: ed with Mr Peter 71,072 - 145,607 - ed with Mr John A	Fritz 45,000 86,035 1,511 104,850 30,000 Michael Barracioug 97,880	71,072 - - 145,607 -	45,000 86,035 1,511 104,850 30,000	
ed with Mr Peter 71,072 - 145,607 ed with Mr John J	45,000 86,035 1,511 104,850 30,000 Michael Barracloug 97,880	145,607	86,035 1,511 104,850 30,000	
71,072 - - 145,607 - ed with Mr John <i>I</i> -	45,000 86,035 1,511 104,850 30,000 Michael Barracloug 97,880	145,607	86,035 1,511 104,850 30,000	
- - 145,607 - ed with Mr John J	86,035 1,511 104,850 30,000 Michael Barracloug 97,880	145,607	86,035 1,511 104,850 30,000	
ed with Mr John J -	1,511 104,850 30,000 Michael Barracloug 97,880	-	1,511 104,850 30,000	
ed with Mr John J -	104,850 30,000 Michael Barracloug 97,880	-	104,850 30,000	
ed with Mr John J -	30,000 Michael Barracloug 97,880	-	30,000	
-	Michael Barracloug 97,880	- h and Peter Fritz -	·	
-	97,880	h and Peter Fritz •		
-	-	•		
-	266,884		97,880	
4 . 5.4 .4 . 5 .		-	266,884	
	Michael Barracioug	<b>ь</b>		
- ·	105,858		100,000	
ed with Mr David	Beddall			
5,500	•	5,500		
ated to or associa	ated with Mr Bryan 100,000	Curtin	100,000	
CTI purchase	d:		-	
		y on commercial term	is,	
-				
Secretarial, administration financial consulting and accounting services provided during the year.				
Research and development consultancy subject to an agreement ending on 28 June 2000.				
ed with Mr John i	Michael Barracloug	h and Peter Fritz		
	-		aluation.	
		at, prospectus and un	derwriting on	
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# (c) <u>Interests in the Company Held by the Directors and their Director-Related Entities are as</u> follows:

	Ordinary St	ares	Options		
Name of Director	2001	2000	2001	2000	
M Barraclough	7,333,733	7,333,733	500,000	500,000	
P Fritz	7,000,400	9,667,067	500,000	500,000	
B Curtin	1,069,392	1,069,392	1,138,784	1,138,784	
D Beddall	274,696	274,696			
G Franz	198,000	198,000	666,667	1,000,000	

333,333 of Mr G Franz's options expired during the year.

# (d) Transactions with wholly owned group

Companies within the wholly owned group entered into the following related party transactions:

- lending of money on interest free terms; and
- management fee charged for the provision of management services to wholly owned subsidiaries.

# 27. Events Subsequent to Balance Date

On 8 October 2001, CTI was placed into voluntary administration (Administration).

As a part of the Administration, Planwell Pty Ltd (100% owned subsidiary as at balance date) and a significant proportion of the Company's property plant and equipment were sold to Bryan Curtin (Chairman of CTI at balance date) and Mathew Barnier (a Director of Planwell Pty Ltd at balance date) for a total consideration of \$900,000. Other property plant and equipment and CTI's share of its Call Centre business were sold for \$12,798.

On 20 December 2001, CTI entered into a deed of company arrangement (**DOCA**) with the aim of being removed from administration and then being re-structured, re-capitalised and re-quoted on ASX (**Re-organisation**), resulting in the following events occurring on or before settlement of the DOCA (being 1 March 2002):

- CTI was provided with a \$450,000 debt facility to satisfy the claims of creditors and remove CTI from Administration;
- The incumbent board of directors resigned and were replaced by Mr Paul Hardie, Mr Jon O'Callaghan and Mr Mark Sumich; and
- The Company was released from Administration.

Subsequent to settlement of the DOCA, the following events have also occurred (as approved by shareholders on 22 February 2002):

• on 4 March 2002, the issued capital of the Company was consolidated on a 1 for 15 basis, reducing the total number of shares on issue (at that time) to 1,998,193 shares.

		nsolidated	Com	Dany
Note	2001	2000	2001	2000
	<del>ک</del>	**************************************		7

- the maximum annual aggregate fees payable to directors (as directors) was set at the product of \$24,000 multiplied by the weighted average number of directors for that year, plus an additional \$6,000 per annum for the Chairman.
- on 15 March 2002, the Company issued the following securities in consideration for the co-ordination and refinancing of the Re-organisation:
  - i) 4,500,000 ordinary shares;
  - ii) 4,500,000 convertible notes;
  - 5,500,000 options expiring on 30 June 2006 exercisable at 5 cents if exercised on or before 30 June 2004 or 10 cents if exercised after 30 June 2004; and
  - iv) 3,000,000 preference shares.
- on 15 March 2002, the Company issued 100,000 options expiring on 30 June 2006 (exercisable at 5 cents if exercised on or before 30 June 2004 or 10 cents if exercised after 30 June 2004) to each of Mr Paul Hardie and Mr Mark Sumich.

On 25 March 2002, the Company lodged a prospectus for the offer of up to 7.5 million Parcels at 25 cents each (with each Parcel comprised of 2 Shares at 10 cents each and 1 Option at 5 cents each) to raise up to \$1,875,000 (**Re-Capitalisation**). The minimum subscription for the offer has been set at 5 million Parcels and the offer received shareholder approval on 22 February 2002.

As a result of Administration and the realisation of assets and liabilities at recoverable amount, the financial statements for the period ending 30 June 2001 have been adjusted to reflect their realisable value. The assets of the Company have been written down to values at which they were subsequently realised and liabilities have been adjusted to values in which they were settled for. The net result of these adjustments has caused a loss of \$14,151,698 to be taken to the Statement of Financial Performance for the period ending 30 June 2001. The Statement of Financial Performance provides more detail as to the specific adjustments made to restate the accounts at realisable value.

# DIRECTORS' DECLARATION

In accordance with a resolution of the directors of CTI Communication Limited, I state that in the opinion of the directors:

- a) the financial statements and notes of the Company and of the consolidated entity are in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the Company and of the consolidated entity's financial position as at 30 June 2001 and of their performance for the year ended on that date; and
  - complying with Accounting Standards and the Corporations Regulations 2001; and
- b) subject to completing the Re-Capitalisation referred to in Note 27 of the Financial Statements, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

On behalf of the Board:

P. Hadi

Paul Hardie Chairman

Signed at Perth on 17 May 2002

# A Member Firm of PKF International

# CTI COMMUNICATIONS LIMITED AND CONTROLLED ENTITIES INDEPENDENT AUDIT REPORT TO THE MEMBERS OF CTI COMMUNICATIONS LIMITED

Scope

We have audited the financial report of CTI Communications Limited for the financial year ended 30 June 2001 as set out on pages 9 to 32.

The financial report includes the consolidated financial statements of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year. The company's directors are responsible for the financial report. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of the company.

Our audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance whether the financial report is free of material misstatement. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with Accounting Standards and other mandatory professional reporting requirements and statutory requirements so as to present a view which is consistent with our understanding of the company's and consolidated entity's financial position, and performance as represented by the results of their operations and their cash flows.

The audit opinion expressed in this report has been formed on the above basis.

# Audit Opinion

In our opinion, the linancial report of CTI Communications Limited is in accordance with:

- a. the Corporations Act 2001, including:
  - i. giving a true and fair view of the company's and consolidated entity's financial position as at 30 June 2001 and of their performance for the year ended on that date; and
  - ii. complying with Accounting Standards and the Corporation Regulations; and
- b. other mandatory professional reporting requirements.



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# **Basis of Preparation of Financial Statements**

Without qualification to the opinion expressed above, attention is drawn to the following matters:

- As indicated in Note 1 to the financial statements, the financial statements have been prepared on a realisable value basis, rather than a going concern basis. The company was placed in voluntary administration on 8 October 2001, and entered into a deed of company arrangement (DOCA) on 20 December 2001. As a result of the DOCA, adjustments have been made relating to the recoverability and classification of recorded asset amounts, and to the amounts and classification of liabilities, to reflect the fact that the company has realised its assets and extinguished its liabilities other than in the normal course of business.
- \* As indicated in the Directors' Declaration, and in Note 27 to the financial statements, the company has issued a prospectus for the purposes of raising capital, and the re-capitalisation of the company. The company's directors have determined that the company will only be able to pay its debts as and when they fall due, if the re-capitalisation is completed.

PKF Chartered Accountants A New South Wales Parinership

Adrian P Whiting

Date: 17 May 2002 Sydney