

Special Report

Nation's Largest Industrial Auctioneers

| Firm | Sales Volume | Contact | Representative Clients/Industries |
|--|-------------------|--|--|
| Ritchie Bros. Auctioneers Vancouver, BC, Canada Tel. (800) 211-3983 www.rbauktion.com | \$3.5 billion | Peter Blake, Chief Executive Officer | Construction, transportation, material handling, mining, forestry, utilities, agriculture, petroleum, and marine industries. |
| GoIndustry DoveBid Owings Mills (Baltimore), MD Tel. (800) 722-3334 / (410) 654-7500 www.go-dove.com | \$300 million | Jack Reinelt, Chief Executive Officer David Fox, Managing Director, Principal Business | Motorola, Pfizer, Seagate Technology, GE Credit, Alcoa, Honeywell, Hewlett-Packard, Pepsi, Barclays, PNC, Ingersoll Rand, HSBC, Flextronics, Lexmark, Procter & Gamble, Sauer Danfoss, Tektronix, UPS, Visteon, Hallmark, Dana, JDS Uniphase. |
| The Branford Group Branford, CT Tel. (203) 488-7020 www.TheBranfordGroup.com | \$80-\$90 million | Bill Gardner, President James Gardner, Senior Vice President | ACT Electronics, Blue Water Automotive, Jabil Circuits, Neurogen, Northern Indiana Metals, Mercury Graphics, Sumitomo, Meridian Automotive, Precision Technology, Nicholas Plastics, Cadence, Progress Plastics, Accu-Tronics, EL Print Circuits, TTM Circuits, Betts Plastics. |
| Biditup Auctions and Appraisals Studio City, CA Tel. (818) 508-7034 www.biditup.com | \$70 million | Steven Mattes, President Vince Presto, General Manager | Auctioneers of worldwide industrial manufacturing assets including CNC machining, metal fabrication, printing, plastics, high tech and real estate. |
| Perfection Plant Liquidations Northbrook, IL Tel. (224) 927-5300 www.pplauction.com | \$70 million | David Muslin, CEO/President Joel Bersh, Executive Vice President | J.T. Ryerson & Son; Delphi, Raytheon; Federal-Mogul, G.E. Aircraft, Rolls Royce, Timken, Owens-Illinois, Oasis Corp, Water Pik, Abbott Laboratories, Vice Grip – a Div. of Newell-Rubbermaid. Specialties are metalworking, plastics, wood working, printing, hospitals, transportation, construction and aircraft. |
| Investment Recovery Services Fort Worth, TX Tel. (817) 222-9848 www.irsauktion.com | \$56 million | Gregg Trenor, President John Henry, VP Acquisitions Britton New, Real Estate Executive Adviser | Merrill Lynch, Frost Capital Group, National Oilwell Varco, Nations Rent, Home Depot, Dover, NAI, Compass Bank, Northstar Bank, Berkshire Hathaway, IBM, Frost National Bank, Plains Capital Bank. |
| Thomas Industries, Inc. Guilford, CT Tel. (203) 458-0709 www.thomasauktion.com | \$49 million | Tom Gagliardi, Chief Executive Officer Tom Blakely, President, West Coast | International auctions of durable goods manufacturing equipment, real estate, inventories for: GE Global, General Dynamics, Nanya, IBM, RSB, World Color, RR Donnelley, Blue Cross, AIG, Intel, Qimonda, Bank of America, Wachovia, Citizens, Wells Fargo, Micron, MeadWestvaco, Muller Martini, Pinnacle Foods, NXP. |
| Plant & Machinery, Inc. Houston, TX Tel. (800) 282-8466 www.pmi-auction.com | \$40-\$45 million | Bob Braman, President Ron Moore, Vice President | Caterpillar, G.E., Exxon, Shell, Texaco, Electro-Motive Div. of GM, CBI, Trinity Industries, Bethlehem Steel, USX Corp., Armco, Figgie International, Lufkin Industries, ARA Automotive, Cooper Industries, Combustion Engineering, Chart Industries, Fadal, Ampex, Flextronics, Superior Industries, Sandvik, National Oilwell, plus many banks and trustees. |
| James G. Murphy Co. Kenmore (Seattle), WA Tel. (425) 486-1246 www.murphyauktion.com | \$40.3 million | Tim Murphy, President Todd Myers, Sales | Hertz, Stimson Lumber, Weyerhaeuser, PH&H Fleet Service, US Marshals Service, Puget Sound Energy, U.S. bankruptcy courts, financial institutions, cities and counties. |
| Rabin Worldwide San Francisco, CA Tel. (415) 522-5700 www.rabin.com | \$40.2 million | Richard Reese, President Michael Bank, Senior Vice President | Nestle, Clairol, Kellogg's, Hershey's, Pfizer, Russell Stover, Orius Telecom, Mother's, Winn-Dixie, Slimfast, Interbake Food. |
| Asset Sales Auctioneers Charlotte, NC Tel. (888) 800-4442 www.asset-sales.com | \$40 million | Mike Stewart Lance Mannion | Boeing Aircraft, Inger-Sol Rand, Park Industries, Robert Bosch, ABB. Specialties are metal working and fabrication, plastics, wood working, and printing industries. |